

Gliwice, 10 October, 2019

Letter for proposal no. SIM 01/10/2019

Dear Sirs,

Due to the scheduled buying:

- **One (1) set of radar system**

within the project called SIM financed by the National Research and Development Centre, as part of a competition for projects in the field of scientific research and development for national defence and security, I am writing with cooperation proposal.

Please find enclosed the 'Request for proposal', which contains basic information on the scope of work covered by the contract and the delivery dates. It also specifies the conditions to be met by the bidder, as well as the criteria for the evaluation of offers.

We expect you to propose your offer by the deadline of October 13, 2019.

At the same time, we would like to kindly inform you that from among the companies that submit an offer, only one supplier will be selected, with whom the details necessary to perform the contract will be determined.

Yours faithfully,



Marcin Janik

Gliwice, 10 October, 2019

Letter of proposal SIM 01/10/2019

I. Ordering party:

Flytronic S.A., Bojkowska street 43, 44-100 Gliwice, Poland

II. General provision:

1. The ordering party does not allow the submission of partial offers.
2. The ordering party does not allow the submission of variants.

III. Subject of contract – description:

The subject of contract is purchase of:

- **One (1) set of radar system**

The system must meet the following parameters:

| Parameter | Value |
|--|--|
| Instrumented range | min. 3km |
| Field of view | min. 360 degrees - azimuth min. 80 degrees - elevation |
| Angular resolution | max. 3 degrees - azimuth,elevation |
| Update rate (100 deg. Azimuth, 20 deg. Elevation) | min. 1 Hz |
| Onboard object tracking | yes |
| Number of sumultaneous object tracks | min. 10 |
| Ingress protection | IP 67 or better |
| Operating frequency band | ISM |
| Interface | Ethernet |
| Weight | max. 10kg |
| Software | - Visualisation of objects on 2D map - Integration of multiple networked devices - Possibility to change confugration of each device - Operating system: Windows or Linux |

IV. Completion date:

The Purchaser is planning to make the purchase covered by this letter of proposal by October 31, 2019

V. Bid evaluation criteria:

Price 100%.

VI. How to prepare the offer:

1. The offer must contain at least the following elements:
 - a. Precise indication of the bidder's name and address as well as the telephone number and email address.
 - b. Description of the subject of the offer.
 - c. Indication of the net price of the subject of the offer in Polish zlotys.
 - d. Indication of other important conditions regarding the order, such as delivery date, place of delivery, etc.
 - e. Indication of the offer validity period, which may not expire earlier than 15 November 2019.

Offers can be submitted on the template - Annex 1

2. The net price offered should include the performance of all works and activities and include all costs related to the performance of the contract.

VII. Payment conditions:

Remuneration for the subject delivery will be paid to the supplier within 7 days from the date of issuing the sales invoice. The ordering party allows the prepayment of up to 50% of the order value.

VIII. Offer validity period:

15 November 2019

IX. Person authorized to contact the supplier:

Marcin Janik: marcin.janik@flytronic.pl

X. Place and deadlines for submitting bids:

1. The offer should be submitted by October 13, 2019
 - a. in paper form in person at the headquarters of Flytronic S.A located in Poland, Gliwice 44-100, ul. Bojkowska 43 or
 - b. by post to the above address (the date of delivery to the headquarters of Flytronic S.A. counts) or
 - c. via email to marcin.janik@flytronic.pl
2. Offers submitted after the deadline will be returned to applicants without opening or will not be accepted.
3. The supplier may change or withdraw its offer before the deadline for submitting bids.
4. The ordering party may contact suppliers for clarification regarding the content of submitted offers in the course of examination and evaluation the offers. Inquiries should be directed to the address for submitting offers.

XI. The evaluation of bids:

1. The board evaluation of the offers will be held on October 14, 2019 at 09:00 a.m. at the headquarters of Flytronic S.A., ul. Bojkowska 43, 44-100 Gliwice, Poland.
2. Submitted offers will be subject to board evaluation.
3. The first stage of the assessment will be substantive assessment, the purpose of which will be to determine whether the Offer contains all the indicated elements in points III. and VI.1 inquiry. The rating is 0/1. Offers that do not meet all the requirements specified in the request for proposal will be rejected as not meeting the formal requirements.
4. Offers that meet formal requirements will be subject to substantive assessment based on the following assessment criteria:

| Criterium | Weight | Scoring |
|------------------|---------------|----------------|
| Price | 100% | 1 to 10 |

1. Offers will be ranked from the lowest price to the highest. The lowest price offer will receive 10 points, and subsequent offers - 9 points, 8 points, etc. If more than 10 offers are submitted, the offer ranked on the 11th and next place will receive 1 point. The most advantageous will be the highest offer final grade.
2. The awarding entity shall inform about the selection of the best offer all entities that submitted offers within the set deadline.
3. If the company whose offer has been selected evades signing the contract, the ordering party may choose the most advantageous offer among the other offers or begin a new procedure of obtaining and evaluating offers.
4. If the lowest of the prices offered exceeds the planned budget, the ordering party may not select any of the offers or may enter into price negotiations with three bidders whose offers obtained the highest number of points.
5. Selection of the offer is the basis for placing an order.

XII. Final remarks:

The bidding procedure initiated by sending this inquiry is the internal procedure of the ordering party, is not a tender and is not a subject to the provisions of the Public Procurement Law.

(supplier seal)

Annex no. 1

Offer to request of proposal no. SIM/01/10/2019

Subject of the offer description:

- **One (1) set of radar system**

Offer description parameters:

| Parameter | Value |
|--|---|
| Instrumented range | min. 3km |
| Field of view | min. 360 degrees - azimuth min. 80 degrees - elevation |
| Angular resolution | max. 3 degrees - azimuth,elevation |
| Update rate (100 deg. Azimuth, 20 deg. Elevation) | min. 1 Hz |
| Onboard object tracking | yes |
| Number of simultaneous object tracks | min. 10 |
| Ingress protection | IP 67 or better |
| Operating frequency band | ISM |
| Interface | Ethernet |
| Weight | max. 10kg |
| Software | - Visualisation of objects on 2D map - Integration of multiple networked devices - Possibility to change confuguration of each device - Operating system: Windows or Linux |

Bidder:

...../company name/
...../company address/
...../company VAT ID number/

Bidder contact person:

...../name and surname/
...../email address/
...../phone number/

Ordering party:

Flytronic S.A.

ul. Bojkowska 43, 44-100 Gliwice, Poland

VAT ID: PL9691513993

Offer validity period: November 15, 2019

Price:

| Name | Qty. | Net unit price | Net price | Gross price |
|---------------------|------|----------------|-----------|-------------|
| Set of radar system | 1 | | | |
| TOTAL | | | | |

Completion date: by October 31, 2019

Location: Gliwice, Poland

Payment conditions: 7 days from the date of issuing the sales invoice. Prepayment of 50% of the order value.

I confirm the parameters of radar.

I consider myself related to the offer until November 15, 2019.

Other relevant terms of the contract:

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.....
.....
.....
.....

.....
(place, date)

.....
(signature, company stamp)