

Gliwice, 25 March, 2020

Letter for proposal no. SIM 01/03/2020

Dear Sirs,

Due to the scheduled buying:

- **One (1) piece of integrated heading and position GNSS receiver**

within the project called SIM financed by the National Research and Development Centre, as part of a competition for projects in the field of scientific research and development for national defence and security, I am writing with cooperation proposal.

Please find enclosed the 'Request for proposal', which contains basic information on the scope of work covered by the contract and the delivery dates. It also specifies the conditions to be met by the bidder, as well as the criteria for the evaluation of offers.

We expect you to propose your offer by the deadline of April 5th , 2020.

At the same time, we would like to kindly inform you that from among the companies that submit an offer, only one supplier will be selected, with whom the details necessary to perform the contract will be determined.

Yours faithfully,



Joanna Wójcik Bubala

Letter of proposal SIM 01/03/2020

I. Ordering party:

Flytronic S.A., Bojkowska street 43, 44-100 Gliwice, Poland

II. General provision:

1. The ordering party does not allow the submission of partial offers.
2. The ordering party does not allow the submission of variants.

III. Subject of contract – description:

The subject of contract is purchase of:

- **One (1) piece of integrated heading and position GNSS receiver**

The system must meet the following parameters:

GNSS Update rate	10Hz or more
Interface	Ethernet 10/100
Protocol	NMEA0183 / TSS1 / Simrad
Operating temperature	-40 to +70 degrees C
Ingress protection	IP65 or better
Maximum weight	4.0 kg
Dual antenna heading	Yes
Roll, pitch and heading accuracy (RMS)	1.0 degree or less
Supported GNSS systems	GPS, GLONASS, GALILEO, SBAS
GNSS receiver type	Multi-frequency concurrent constellation
Horizontal and vertical position accuracy	3.0m or less
GNSS hot start time	10 seconds or less
Power consumption	10 Watts or less
Power supply	PoE or 9-32V DC
Maximum product height dimension	20 cm
Software	Windows compatible application dedicated for measurements preview, parameters configuration and firmware upgrade
Accessories	Wire harness with environmentally sealed connector, power supply

IV. Completion date:

The Purchaser is planning to make the purchase covered by this letter of proposal by April 30, 2020

V. Bid evaluation criteria:

Price 100%.

VI. How to prepare the offer:

1. The offer must contain at least the following elements:
 - a. Precise indication of the bidder's name and address as well as the telephone number and email address.
 - b. Description of the subject of the offer.
 - c. Indication of the net price of the subject of the offer in Polish zlotys (PLN).). In case of price indicated in other currency, it will be converted into PLN based on the exchange rates published by the National Polish Bank on the working day preceding offer evaluation – April 3rd,2020.
 - d. Indication of other important conditions regarding the order, such as delivery date, place of delivery, etc.
 - e. Indication of the offer validity period, which may not expire earlier than April 30, 2020.

Offers can be submitted on the template - Annex 1

2. The net price offered should include the performance of all works, delivery and other activities and include all costs related to the performance of the contract.

VII. Payment conditions:

Remuneration for the subject delivery will be paid to the supplier within 14 days from the date of issuing the sales invoice. The ordering party allows the prepayment of up to 100% of the order value.

VIII. Offer validity period:

April 30, 2020.

IX. Person authorized to contact the supplier:

Joanna Wojcik Bubala: Joanna.bubala@flytronic.pl

X. Place and deadlines for submitting bids:

1. The offer should be submitted by April 5th , 2020 as one of the following:
 - a. in paper form, in person at the headquarters of Flytronic S.A located in Poland, Gliwice 44-100, ul. Bojkowska 43 or
 - b. by post to the above address (the date of delivery to the headquarters of Flytronic S.A. counts) or
 - c. via email to joanna.bubala@flytronic.pl



2. Offers submitted after the deadline will be returned to applicants without opening or will not be accepted.
3. The supplier may change or withdraw its offer before the deadline for submitting bids.
4. The ordering party may contact suppliers for clarification regarding the content of submitted offers in the course of examination and evaluation the offers. Inquiries should be directed to the address for submitting offers.

XI. The evaluation of bids:

1. The board evaluation of the offers will be held on April 6th, 2020 at 09:00 a.m. local time at the headquarters of Flytronic S.A., ul. Bojkowska 43, 44-100 Gliwice, Poland.
2. Submitted offers will be subject to board evaluation.
3. The first stage of the assessment will be substantive assessment, the purpose of which will be to determine whether the Offer contains all the indicated elements in points III. and VI.1 inquiry. The rating is 0/1. Offers that do not meet all the requirements specified in the request for proposal will be rejected as not meeting the formal requirements.
4. Offers that meet formal requirements will be subject to substantive assessment based on the following assessment criteria:

Criterion	Weight	Scoring
Price	100%	1 to 10

1. Offers will be ranked from the lowest price to the highest. The lowest price offer will receive 10 points, and subsequent offers - 9 points, 8 points, etc. If more than 10 offers are submitted, the offer ranked on the 11th and next place will receive 1 point. The most advantageous will be the highest offer final grade.
2. The awarding entity shall inform about the selection of the best offer all entities that submitted offers within the set deadline.
3. If the company whose offer has been selected evades signing the contract, the ordering party may choose the most advantageous offer among the other offers or begin a new procedure of obtaining and evaluating offers.
4. If the lowest of the prices offered exceeds the planned budget, the ordering party may not select any of the offers or may enter into price negotiations with three bidders whose offers obtained the highest number of points.
5. Selection of the offer is the basis for placing an order.

XII. Final remarks:

The bidding procedure initiated by sending this inquiry is the internal procedure of the ordering party, is not a tender and is not a subject to the provisions of the Public Procurement Law.

Offer to request of proposal no. SIM/03/01/2020

Subject of the offer description:

- **One (1) piece of integrated heading and position GNSS receiver**

Offer description parameters:

GNSS Update rate	10Hz or more
Interface	Ethernet 10/100
Protocol	NMEA0183 / TSS1 / Simrad
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Ingress protection	IP65 or better
Maximum weight	4.0 kg
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Power supply	PoE or 9-32V DC
Maximum product height dimension	20 cm
Software	Windows compatible application dedicated for measurements preview, parameters configuration and firmware upgrade
Accessories	Wire harness with environmentally sealed connector, power supply

Bidder:

...../company name/
/company address/
/company VAT ID number/

Bidder contact person:

...../name and surname/
/email address/
/phone number/

Ordering party:

Flytronic S.A.
 ul. Bojkowska 43, 44-100 Gliwice, Poland
 VAT ID: PL9691513993



Offer validity period: April 30, 2020.

Price:

Name	Qty.	Net unit price	Net price	Gross price
Integrated heading and position GNSS receiver	1			
TOTAL				

Completion date: by April 30, 2020.

Delivery to: Gliwice, Poland

Payment conditions: 14 days from the date of issuing the sales invoice. Prepayment of % of the order value.

I confirm the parameters of the integrated heading and position GNSS receiver.

I consider myself related to the offer until April 30, 2020.

Other relevant terms of the contract:

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.....
(place, date)

.....
(signature, company stamp)